

San Francisco State University Foundation Board
Development Committee
Zoom meeting
February 5, 2024
Minutes

Members Present: John Gumas (Chair), Cynthia Bengier, Amy Chan; Dana Corvin; Fred Levin, Camilla Smith, Jeffrey Jackanicz (ex-officio)

Staff: Anjali Billa, Connie Bryan

Members Absent: Gulshan Kumar, Judy Marcus; Marsha Rosenbaum, Patty Siguenza, Jim Wunderman

I. Call to Order

John called the meeting to order at 2:05pm.

II. Motion to approve October 25, 2023 Development Committee meeting minutes

John provided committee members an opportunity to make a motion to approve the October 25, 2023 Development Committee meeting minutes. A motion to approve and a second was received. The motion passed.

MINUTE ACTION: that the Committee approve the October 25, 2023 Development Committee meeting minutes.

Motioned by: Amy Chan

Seconded by: Dana Corvin

Motion: Passed

III. Philanthropic Progress Report

Anjali shared Advancement's philanthropic progress and provided context for the current numbers which stood at \$10,242,328.32 or 51% of the \$20M fundraising goal. A few large gifts will be booked in the near future which will significantly impact the current fundraising total.

IV. Science and Engineering Innovation Center Building Update

Anjali provided an update on the SEIC building campaign and reminded members of the Valley Foundation fundraising conditions. She shared that she invited two SEIC donor prospects to Marsha's event at her home, highlighting this Director-hosted event as an example of how Board members could assist with fundraising for the Center. Likewise, Fred initiated a meeting between Anjali and two donors who will soon be making their first major gift for student support. Anjali and Jeff encouraged Directors to share strategies and/or potential SEIC donor prospect names. Several committee members (John, Fred, and Camilla) offered suggestions of individuals and organizations, and offered to assist in various ways in response to Jeff and Anjali's request. John reminded Committee members that the SEIC is a priority, that Advancement is closing in on the Valley Foundation challenge goal and that the money will not be granted if the challenge goal is not met.

V. Campaign Overview RFP Update

Jeff provided a broad overview of the next campaign and invited members to volunteer to review the current Campaign RFP draft which, in its final form, will be sent out to retain a feasibility/readiness analysis consultant. Several members volunteered.

VI. PIVOT Contract Update

Jeff updated the Committee on the PIVOT contract: over a 3-month period, PIVOT will be a presence on campus promoting corporate partnerships with companies most appropriate to SF State.

VII. Adjournment

MINUTE ACTION: that the February 5, 2024 Development Committee meeting be adjourned.

Motioned by: Cynthia Bengier Seconded by: Camilla Smith Motion: Passed

The meeting was adjourned at 2:48pm.

Respectfully submitted:

John Gumas
Chair, SFSU Foundation Board Development Committee

Date